

# ***SURGEONS of STEEL***



Tool, Die & Machining  
Association of Wisconsin  
Est. 1937



***page 4***

**Event Highlights & Photos**

**Group Buying Partner  
Expo & Member Showcase**

November 2010  
Volume 4; Issue 11

# President's Corner

As we get to the end of the year, I want to thank the Board of Directors, the committees and TEAM for helping make 2010 the success filled year. In 2010 we stabilized the financial base of the association and set a frame work for future financial stability, member growth and community leadership.

For the first time in three years, barring any major unknowns between now and December, we will have a surplus from current activities. In addition, we will increased revenue over 2009, despite membership being down and slow economic activity.

After ten months in 2010, revenues are at \$138,000 vs. \$133,000 for all of 2009. At yearend 2010, we expect a gain of \$5,000 compared to a loss of \$52,000 for 2009, which included the remaining \$20,000 commitment to BotsIQ.

Financially, 2009 caught everyone off guard. Revenue fell \$46,000 from 2008. As a result in 2010, everyone has worked to reduce their budgets while keeping the core benefit of their committees. Two of the best examples of savings are the June Outing and TEAM's management expense.

The June Outing was a great success and cost thousands less than 2009. I don't know of anyone who felt that they were short-changed and despite the weather, more than 95% of the people registered showed up.

As to TEAM, they were asked to put tight controls on their hours. Through self regulation, they have reduced hours by nearly 20% or \$14,000 dollars. And, on the revenue side, TEAM introduced a sponsorship program. Even though it is in these early stages of the roll out, it is the reason our current revenue has surpassed 2009. Once the program achieves its goal, it will add \$80,000 to the association annually.

## A PERSONAL OBSERVATION

*There is an old saying: "The only constant - is change".*

And, that is certainly true for the TDMAW. Having been a member of the Board for four years I have seen transition from a social-driven group to a group advocating for privately-owned manufacturing in Wisconsin.

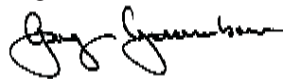
But there is always the one exception, and that is the service provided by TEAM to the TDMAW. It has been a constant for 15 years. For most of us the TDMAW is of secondary importance, prioritized behind our businesses' day-to-day needs. That is why TEAM has been, and is, so beneficial to our association.

The TDMAW was one of TEAM's first clients and Becky Fisher's experience has been invaluable to me and I'm sure many other Board and committee members over the years. If you want to know how the Board addressed an item five years ago, TEAM will find the answer. And, if you want to know what was discussed at a committee meeting three months ago, they will have the answer is short order. It is this kind of accumulated knowledge

that provides our organization with year-to-year stability and consistency many associations are hard pressed to find. Thank you for your dedication and knowledgeable guidance. You have made this job easier by ten fold.

Finally, best wishes to all our members and let us hope the new leaders at the State and Federal level will hear our story and bring back manufacturing to our membership.


Regards,



Greg



Greg Granbow



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## Special Thanks to the Advisory Committee

As announced in prior *Surgeons of Steel* newsletters, an Ad Hoc Advisory Committee was formed to assist with the review the TDMAW Bylaws and Rules of the Road to ensure its accuracy and they are up-to-date. After many meetings of careful review and Board approval, watch for the proposed bylaw changes soon.

**Thank you for your hard work and dedication!**

**Jim Persik (Committee Chair)**

**Mary Wehrhein (Co Chair)**

**Heinz Bohr**

**Jerry Heckel**

**Chris Pfannerstill**

**John Puhl**

# CLASSIFIED AD Section

For MEMBERS Only

## NEW CAPABILITIES

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**Central Machine, Inc.** is proud to announce that they've added a Keyseater that's capable of cutting up to 3" internal keys with a 15" stroke contact.

Contact: Ron Tritz at 262-544-5454

**KLH Industries, Inc.** of Germantown Wisconsin is proud to announce the opening of their newest Business Unit; Inspection Services. The decision to create the Inspection Services Department has come at an ideal time for KLH as they have recently received their AS9100 certification for the Aerospace Industry and are venturing into new markets.

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## SAVE THE DATE

*Post Holiday Party*

Friday, January 14  
@ Crowne Plaza, Wauwatosa

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## Pre-qualified Prospective Member

As announced in the November *NewsAlert*, the **Membership Committee has pre-qualified Symmetry Mold Design**; a mold design company that provides service to plastics & die cast industries. James Ceszyk, owner, has been in business for three years and is looking an opportunity to network with TDMAW member companies. To learn more about Symmetry, visit [www.symmetrymolddesign.com](http://www.symmetrymolddesign.com)

Members have until December 15<sup>th</sup> to submit written objections - [toolmaker@TDMAW.org](mailto:toolmaker@TDMAW.org).

## 2011 Nominations

*There is still time to nominate a Board of Director candidate!*

As TDMAW continues its journey to uphold a successful association, the Nominations Committee is seeking dedicated candidates for the 2011 Board of Directors election. Typically this a five year commitment. Please contact TDMAW by December 1, 2010 with your nomination (s) - [toolmaker@TDMAW.org](mailto:toolmaker@TDMAW.org).

## MEMBER RECOGNITION Happy November Birthdays

Company	Join Date
AAA Grinding Service	11/01/1975
Deluxe Plastics	11/01/2002
Hydra-Seal	11/30/2009
Hydraulic Service & Mfg.	11/15/2002
Milwaukee Fabricators	11/01/1964

# Group Buying Expo & Member Showcase

## TDMAW Member Expo Highlights

*"Jerry Heckel still has it"*  
- John Puhl, JP Pattern

*"The Persik brothers winning prizes back to back & Jerry Heckel kindly giving his chess set to a Second Chance student"*  
-Mike Mallwitz, Busch Precision

*"When I won something and the crowd goes wild... it's about time I win something"*  
-Jerry Heckel, Heckel Tool & Mfg Group

*"I enjoyed meeting the Second Chance students and learning about their manufacturing experiences!"*  
-Kathy Rogers, Toolcraft Co.

Silver Spring Golf & Banquet Center  
November 9, 2010

## Thank You Exhibitors

This event could have not been a success without the participation of Group Buying Partner, member and Sponsor exhibitors. *Almost all exhibitors generously donated a prize for the drawing.*

### Member, Group Buying Partner & Sponsor Exhibitors

Busch Precision  
Columbia Grinding  
Concept Machine Tool  
E.L. Simeth  
Federated Insurance  
Jensen Environmental Management  
KLH Industries  
Midwest Cutting Tools  
Raad One Network Solutions  
Swiss-Tek Coatings  
Therm-Tech of Waukesha

### Educational Exhibitors

Moraine Park Technical College  
Milwaukee Area Technical College  
Second Chance Partners for Education  
Waukesha County Technical College

TDMAW hopes to have you back for 2011, as well as see some new ones. It's never to early to let us know you would like to participate.



Want to see more event photos?

<http://www.tdmaw.org/groupbuying.html>



Association of Wisconsin

## Red, White & Blue Sponsorship Program

**RED Level - \$3,000**

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& promote your company?**

*To see what each level offers, go to*

**TDMAW.org**

# Incentives for OEM's to use Wisconsin Suppliers

By: Chet Gerlach, TDMAW Lobbyist

State law now provides tax incentives for OEM's to use Wisconsin suppliers. This new provision was passed in May of this year and is now being written into contracts between the State of Wisconsin and OEMs that are located in designated Enterprise Zones. The following eight Wisconsin-based companies are eligible to receive the credits: Mercury Marine, Bucyrus, Harley-Davidson, Oshkosh Corporation, Quad Graphics, Marinette Marine, Republic Airways, and Uline. The provision provides up to a 1% refundable tax credit for inputs into the manufacturing process sold to these OEMs by Wisconsin-based vendors.



Chet Gerlach

This did not happen by chance. Meetings between TDMAW members and Governor Doyle, the WI Department of Commerce as well as State legislators led to the introduction of the legislation.

As we have mentioned before, this country cannot afford to lose its manufacturing base and expect to remain the leader of the free world. The strength of manufacturing in the United States is important not only to our economic well being, it is a necessary component to our political well being as well. Let me take this opportunity to congratulate all those TDMAW members who have hosted their legislators at their manufacturing plants. We need to continue reaching out to our legislators at both the State and Federal level to tell them our story.

The recent election has produced a new U.S. Senator, a new Governor, two new Congressmen and 28 new State Legislators who will be setting policy for us over the next two years. With all these new faces in Washington and Madison, we have a great opportunity to inform them about the importance of our industry. We hope members will take advantage of that opportunity.

Governor Elect Scott Walker has already indicated that he will be calling the State Legislature into special session on January 3<sup>rd</sup> to deal with the economy and job creation. Our members have articulated some ideas for the Governor to consider as he prepares legislation to forward to the Legislature.

- First, the Governor elect could strengthen current law and increase incentives for OEMs to use Wisconsin-based suppliers.
- Second, he could call on the Unemployment Insurance Advisory Council to take a look at the Georgia law that provides work opportunities to unemployed workers receiving compensation.
- Finally, small manufacturers could use some help in marketing themselves to OEM's.

A partnership between the State of Wisconsin and Tier II and Tier III manufacturers could pay long term dividends to the State.

## Legislative Corner



Every student of whitetail deer behavior knows that the deers' world is much more complex than we see during the hunt. Rutting whitetails have a very complicated series of instincts and behavior that have only recently come to light, and with this enlightenment has come several special rut tactics. Some of these are proven, while others are still in the experimental stage and more controversial.

A hunter can further improve his chances for success and have a lot of fun doing it, by employing some of these special rut tactics such as rattling antlers to simulate two bucks fighting, or grunt calling to simulate the soft call made by bucks in full rut. Some of the more enterprising sportsmen even use a lifesize deer decoy to lure a dominant buck into charging forward to rout the brazen imp who would dare invade his domain. Another unique tactic that is the latest craze is to create mock scrapes and rubs to entice traveling bucks into investigating them.

These are some of the more unusual special tactics that can add a bit of spice to both your enjoyment of the hunt and possibly even your chances for success.

Source: [http://www.huntingnet.com/staticpages/staticpage\\_detail.aspx?id=126](http://www.huntingnet.com/staticpages/staticpage_detail.aspx?id=126)

### Best Deer Chili Recipe

- 3 1/2 pound deer, chuck roast
- 1 each tomatoes (1 lb can)
- 1/2 cup water
- 1 cup onion, chopped
- 1 each garlic, clove
- 1 each chili beans, can
- 2 teaspoon chili powder
- 1 each chili beef soup, can
- 1/2 cup green pepper, diced

Cut meat into 1 inch strips. Roll in flour. Brown in skillet. Put in slow cooker or crockpot. Add tomatoes, water, onion, chili powder, soup, chili beans, garlic and green pepper. Set on low to low-medium heat setting for about 6 hours.

# Computer Bits

## Helpful IT-Related Tips

Welcome to *Computer Bits*, a series of articles on computers and network information. For this month's article I'm going to go over a few IT related items.



Mark Eggert

A month ago a client received an email from Apple about their iTunes account. While the client did have an iTunes account the email was a fake and installed a virus on his computer when it was opened. So as a warning, be diligent on getting updated for your anti-virus and anti-malware programs and watch out for fake emails!



I've heard that iPads are getting more of a foothold in businesses. Many companies are having custom apps written for their salespeople and/or for the shop floor. This is something to watch in the future.

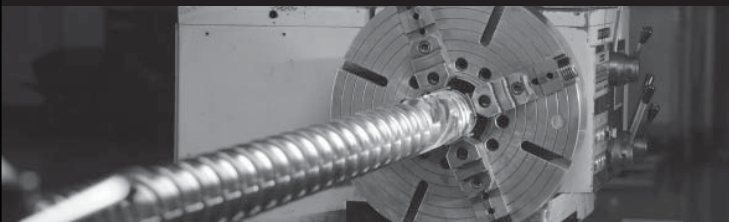
Also, you should plan you network infrastructure to handle the increased demand for Wifi access from smartphones, notebooks, and iPads as more of these devices come into your business.

Over the last few weeks I've learned firsthand how important it is to have up-to-date and comprehensive support contracts for your servers and key personal's computers. Support contracts for servers may cost a bit, but that cost is far less than having your network down for a period of time while the problem on the server is diagnosed, and then having to wait for replacement parts to arrive. More and more as we integrate computer systems in our businesses, having to wait for parts to arrive overnight can be costly.

If you have a computer or network question you'd like answered and you think others would like to know the answer too, please forward them to me. My email address is meggert@wi.rr.com, my phone number is 262-679-7704 and my fax number is 262-679-7664.



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## Second Chance Partners for Education The Importance of Educating our Future Employees

Thank you for inviting the Second Chance to participate in your November Expo. Alumni, Jeff Kopp, a current senior, Collin Reeme, Bryan Obst, Business Development and I attended. We always welcome the opportunity to tell your members more about our program and its partnership with TDMAW.

This partnership began several years ago when Second Chance was introduced to the BotsIQ program. After obtaining sponsorship, building our first bot and participating in competitions, we quickly realized how the students were benefiting and began including it as one of the specialized activities students could experience through our program.

Second Chance Partners for Education provides optional programs for students who are not engaged in the standard academic courses offered in traditional high schools. With the loss of many of the vocational education courses, many students become less engaged in the academic courses and find that the four year college track is not relevant to them.

Through participation in Second Chance they renew their interest in learning and discover meaningful career options that are available in the skilled trade areas. These students then become the pipeline for future employees in the manufacturing and trade areas. Many of them decide their adult career path as a result of some of the employment experiences they have had in Second Chance youth apprenticeships. Jeff Kopp spoke about how he became interested in the Tool and Die program at WCTC where he is now a full time student.

As the Second Chance program has expanded to seven education centers housed in various manufacturing facilities in Southeastern WI, we have established three BotsIQ teams with the support of our business partners, WCTC, and TDMAW. This spring, we are hoping to expand our participation to include a team from every education center. To do this we need the support of business to provide us with expertise and guidance, funding for the essential parts required to build the bot and, in some cases, a location where the bot can actually be machined and assembled.



Second Chance presentation at 11/9/10 Group Buying Expo & Member Showcase (left to right) Jeff Kopp, Greg Grambow, Marty Gholston Bryan Obst & Collin Reeme

toolmaker@TDMAW.org

## Future Employees

As the Academic Director, I have seen the immense skill development that is a result of the students working as a team to design, build, compete, and troubleshoot the issues along the way. This is an exciting effort that each student should be able to participate in—**all we need are additional sponsors who are willing to spend time with our students to offer them the opportunity of getting involved in the exciting process of building a bot and discovering the career opportunities that are available in the Tool, Die and Machining industry.**

If you have any further questions or would consider sponsoring a bot, offering expertise or assistance in design theory, providing funding for the essential components of the bot, or just supporting our students, we would love to talk with you.

Feel free to call me directly at 414-339-7710(cell) or the Second Chance Partners office at 262-695-7981 and ask for Marty Gholston. I would also like to offer a last word of thanks to those of you who have already offered support in the past and for potential sponsors in the coming year.

- Marty Gholston, Academic Director

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### MSC Toolbox Awards - Tools to Succeed

Congratulations! To read letters of recommendation and student letters of appreciation received at TDMAW headquarters, please visit <http://www.tdmaw.org/trainScholarships.html>



Kolin Knoblauch, Moraine Park Technical College



(left to right) Christopher Mayer, Slinger HS & Thomas Wilhelm, Grafton HS

# Focus on Federated

## Keep Your Options Open

Like most business owners, you are concerned primarily with running your day-to-day operations and growing your business - oftentimes, planning for your retirement may be secondary. According to a 2009 study of small business owners, less than half (47%) of the business owners surveyed had a way to save for retirement that was set up through their business. Twenty-eight percent were not saving at all!

For those looking for a simple, yet effective source of supplemental retirement income, an excellent option may be a permanent life insurance policy. This cash value in the policy accumulates on a tax-deferred basis during your working years, and can be withdrawn tax-free during your retirement years (in the form of policy loans and withdrawals). Unlike qualified retirement plans, such as a 401(k) or IRA, the contributions are not pre-tax. However, the policy does offer you significant flexibility.

- In addition to the ability to avoid income tax on policy loans or withdrawals, there are no limits on when money can be taken. Money may be loaned from the policy, or you may take withdrawals from the cash value as soon as such values exist.

Unlike most retirement plans, which impose early withdrawal penalties until age 59<sup>1/2</sup>, values in permanent life insurance are accessible to you without waiting. Further, with a life

insurance policy, withdrawals or loans are not required after age 70<sup>1/2</sup> if they are not needed.

- The income tax-free death benefit can provide a ready source of funds for surviving family members to meet their income needs in the event of the business owner's death.

- Although premiums are paid with after-tax dollars, these dollars may be deductible to the company as compensation for C corporation owner-employees (and non-owner key employees).

Keep in mind each individual's financial needs are unique. Borrowing from a life insurance policy or surrendering coverage to access a policy's cash value may not make sense for everyone. On the other hand, a permanent life insurance policy can protect your family and offer yo options.

Source: LIMRA Small Business Owners: 2009

This article is an excerpt from The SHIELDSM—a periodic newsletter published by Federated Insurance Companies with the mission to inform readers of important risk management issues. It is intended to provide general recommendations regarding risk prevention. It is not intended to include all steps or processes necessary to adequately protect you, your business or your customers. You should always consult your personal attorney and insurance advisors for advice unique to you and your business. © 2010 Federated Mutual Insurance Company. All rights reserved.



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# 11/9/10 TDMAW Member Meeting Minutes

Held at Silver Spring Golf & Banquet Center

In attendance: Ten Member/Group Buying Partner Exhibitor companies, one Sponsor, five educational exhibitors & 66 total attendees.

President, Greg Grambow, welcomed all and thanked everyone for attending.

Prospective member company, Symmetry Mold Design, was introduced. Symmetry is a mold design company that provides service to the die cast and plastic industry.

Greg announced TDMAW's newest Sponsor, SwissTek Coatings. SwissTek has agreed to be a White Sponsor.

## Budget Committee

Becky Fisher, TDMAW headquarters, announced that the 2011 proposed budget was distributed to membership last month. So far we have received about 30 ballots. For those who have not, please submit your votes by Tuesday, November 16th.

## Bylaws Update

The Ad Hoc Advisory Committee, chaired by Jim Persik, has made recommendations to the BOD to update the bylaws. Formed last spring, the Advisory Committee is comprised of Past Presidents. The proposed revisions will be distributed to members in late November. Members are given 30 days to submit written comments to the BOD prior to final approval.

## Post Holiday Party

The Events Committee will be holding a meeting after the Expo to finalize the plans for the Post Holiday Party. Please mark your calendars – Friday, January 14, 2011. The event will be once again held at the Crowne Plaza Hotel in Wauwatosa; the entertainment has not yet been confirmed. This event is exclusive to Members, Member's significant others and Group Buying Partners.

## Legislative Committee

Greg briefly talked about the recent election and how members should continue to speak with the local Senators & Representatives.

# Meeting Minutes

## Winter Conference

Becky Fisher informed members that TDMAW no longer provides financial support to the organization and planning of the Winter Conference; Kelly from RC Tool is organizing a trip to Cancun, Mexico. If you are interested, please contact Kelly at RC Tool.

## Promotions Committee / Second Chance Presentation

Lynn Mahuta introduced representatives from Second Chance Partners for Education, Jeff Kopp and Marty Gholston, along with two of their student participants, Bryan Obst & Collin Reeme. Each shared in a presentation about how TDMAW is partnering with them to build a future workforce through BotsIQ participation. Second Chance provides manufacturing programs for students who are not engaged in the standard academic courses offered in traditional high schools.

## Membership Committee

Chairman Mike Mallwitz encouraged members to submit referrals. His suggested initiative for 2011 membership is to have every member find one new member.

## Programs Committee

Chairman Mike Mallwitz reminded members that there will be a breakfast meeting in February 2011. Two possible topics may be 1) social networking or 2) updates to tax laws.

## Sponsorship Committee

Co-Chairman Mike Mallwitz reminded members to promote the new Red, White & Blue Sponsorship program to help generate more income for the association.

## Group Buying Committee

Chairman Ken Mahuta presented letters of appreciation to Partners in attendance.

After the committee reports, there were numerous prizes for the raffle drawing. Thank you all exhibitors that donated a door prize, as well as Federated Insurance for donating a \$50 restaurant gift certificate.

The meeting adjourned at 8:30pm

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**2011 SHOW DATES  
 October 4 - October 6**

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 c/o Wisconsin State Fair Park**

# Group Buying Partners

## Directory & Benefits Summary

For more information...  
<http://www.tdmaw.org/groupbuying.html>

### Computer Set-up & Software Support

#### Raad One Network Solutions, Inc. – Muskego

Mark Eggert – (262) 679-7704

Members received 10% off hourly rates. All work is unconditionally guaranteed. Rebates TDMAW for member purchases.

### Cutting Tools

#### Midwest Cutting Tool, Inc. – Waukesha

Ronald Abts – (262) 896-0883

Discounted rates to members (approx 15%). Rebates TDMAW for member purchases. Payment terms: 30 days.

### EDM Consumables

#### Concept Machine Tool Wisconsin –

(Formerly: Schweda Machine Tool Sales Inc.)

Rick Nowacki – (262) 646-4488

Members should ID themselves for 2% discount on some orders. Payment terms: 30 days; Additional 0.5% discount for payment in 10 days. Rebates TDMAW for member purchases.

### EDM Services

#### K L H Industries, Inc. – Germantown

Ken Heins – (262) 253-4990

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### ISO 9000 Training / Consulting

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### Optical

#### Stein's Optical – All locations

For more information, call TDMAW at 262-532-2440 for an Enrollment Form or go to our web-site: [www.tdmaw.org](http://www.tdmaw.org).

### Recycling & Waste Disposal

#### Jensen Environmental Management, Inc. – Muskego

David Jensen – (414) 422-9169

Rebates TDMAW for member purchases.

### Steel Distributor & Warehouses

#### Metal Express – Waukesha

Jeff Ziemer – (262) 547-3606 or (815) 282-6544

Discounted pricing for members. Rebates TDMAW for member purchases - if 45 days.

### Steel Supplier

#### Alro Specialty Metals – Wauwatosa

Inside Sales – (800) 365-4140

Payment terms: 1/2% 10 days; net 30. Rebates TDMAW for member purchases.

### Supplies / Full Line

#### MSC/J&L Metalworking – Pewaukee

(262) 703-4000

Discounted member rates. Rebates TDMAW for member purchases.

### Supplies / General

#### E.L. Simeth – Milwaukee

Steve Simeth – (414) 771-9270

Competitive pricing. Members get 2% discount - 30 days; 1% discount - 45 days. Rebates go to TDMAW Scholarship Fund.

### Members are urged to pay Partner invoices within terms.

Late pays are costing the TDMAW thousands of dollars each year as some partners disallow rebates for "late pays".

*Partners with payment terms are noted above.*

## 2010 Board of Directors

### President

Greg Grambow  
Du-Well Grinding Enterprises, Inc.  
414-643-5000  
gregg@duwell.com

### Vice President

Kathy Rogers  
Toolcraft Company, Inc.  
262-250-7640  
kjr@Toolcraft.com

### Treasurer

Mike Mallwitz  
Busch Precision, Inc.  
414-362-7305  
info@buschprecision.com

### Secretary

Theo Hicks  
Bohr Precision Machining Inc.  
262-251-0761  
theo.hicks@bohrprecision.com

### Chairman of the Board

Brett Reich  
Reich Tool and Design, Inc.  
262-252-3440  
brett@reichtool.com

## Committee Chairs

### Apprenticeship Committee

Ken Heins  
KLH Industries, Inc.  
262-253-4990  
klhsales@klhindustries.com

### Budget Committee

Mike Mallwitz  
(See Board Info)

### Group Buying Committee

Ken Mahuta  
Mahuta Tool Corp.  
262-502-4100  
ken@mahutatool.com

### Insurance Committee

Allen Weiss  
Integrity Wire EDM Inc.  
262-820-3400  
aweiss@integritywireedm.com

### Events Committee

Brett Reich  
(See Board Info)

### Legislative Committee

Greg Grambow  
(See Board Info)

### Membership/ Programs Committee

Mike Mallwitz  
(See Board Info)

### Nominations Committee

Brett Reich  
(See Board Info)

### Promotions Committee

Lynn Mahuta  
Mahuta Tool Corp.  
262-502-4100  
Lynn@mahutatool.com

### Scholarship Committee

Steve Latus  
Journeyman Tool & Technologies, Inc.  
414-228-8338  
jrnymntool@aol.com

### Sponsorship Committee

Mike Mallwitz - Chair  
(see Board Info)

Kathy Rogers - Co-Chair  
(see Board Info)

### Wage & Benefit Survey Committee

Kathy Rogers  
(See Board Info)

## OUR MISSION STATEMENT

The Tool, Die & Machining Association in Wisconsin, chartered in 1937, was organized for the purpose of providing a forum for the independent tool, die and machine shop owners of Wisconsin to discuss mutual problems and for the exchange of ideas in business management and the technical aspects of the industry. We are also committed to educating the community, parents and students about our industry through scholarships, seminars, and the like, on the life long rewards of a career in the precision metalworking industry.

## TDMAW HEADQUARTERS

W175 N1117 Stonewood Drive, Suite 204  
Germantown, WI 53022  
(262) 532-2440 Phone  
(262) 532-2430 Fax  
toolmaker@tdmaw.org  
www.tdmaw.org

## BOTSQ WISCONSIN - WI EDUCATION INNOVATIONS

### Erin Gudeyon

Director of In-School Services  
Phone: 262-689-7742  
19601 W. Bluemound Road, Ste 200  
Brookfield, WI 53045  
Phone: 262-370-5451  
Email: botsiq.wi@gmail.com  
Web: www.botsiq-wi.org

Zapp Tooling Alloys, Inc.  
Z-Series Powdered Metal Tool and High Speed Steels  
Phone 888 928-9927, Fax 843 873-6649  
ZTAsales@zapp.com, www.zapp.com

Visit us at TDMAW.org

Tool, Die & Machining Association of Wisconsin  
262-532-2440  
Contact | Email Us

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COMMITTEES FIND A SUPPLIER

GROUP BUYING PARTNERS TRAINING & EDUCATION

Event Calendar  
2010 TDMAW June Outing  
Fairways of Woodside, Sussex, WI  
more Calendar Events

TDMAW is sponsored by:  
FEDERATED INSURANCE

**MAHUTA**  
TOOL CORP.

N118 W19137 Bunsen Drive  
Germantown, WI 53022  
Phone: 262-502-4100  
E-Mail: sales@mahutatool.com  
www.mahutatool.com

CNC Short Run Turning  
Chuck capacity up to 25 1/2" diameter x 44"  
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Vertical Turning Lathe 40" chuck x 29.5"  
Certified ISO 9001:2008



**Association of Wisconsin**  
W175 N11117 Stonewood Drive  
Suite 204  
Germantown, WI 53022

## 2011 Post Holiday Party

*Cash Prizes, Music, Great Food  
& Drink, Networking and more...*



**Friday, January 14<sup>th</sup>**

@ Crowne Plaza -Wauwatosa

Invitations will be mailed in December