

# SURGEONS

# OF STEEL



Association of Wisconsin  
*Est. 1937*

November 2009  
Volume 3; Issue 10

**Group Buying Expo  
& Member Showcase**

**Tuesday, November 3, 2009**

Silver Spring Golf and Banquet Center  
N56 W21318 Silver Spring Dr., Menomonee Falls

SEE PAGE 2 FOR MORE INFORMATION

# November Meeting



## HOST A TABLE

### Why should your company host a table at the Expo/Showcase?

An opportunity to highlight your services

### Does your firm have capabilities or additional machining capacity that you would like other TDMAW member shops to know about?

Members, this is your opportunity to expand your vendor base, as well as partner with other companies to secure larger, otherwise unattainable orders.



### DISPLAY TABLE COST

#### TDMAW Members:

\$100 includes 6-foot, skirted showcase table and dinner for one representative. \$20 for each additional representative

#### Group Buying Partners:

\$195 includes 6-foot, skirted showcase table and dinner for one representative. \$20 for each additional representative\*

-Please contact TDMAW if you would like to register, 262-532-2440

-Watch for email registration

## SCHEDULE OF EVENTS

4:00pm Exhibitors set-up

5:30pm Networking and Expo/Showcase Event

7:00pm Buffet Dinner

Presentation of Group Buying Partner Plaques

TDMAW Annual Meeting

7:45pm Additional networking and prize drawings

For planning purposes, please RSVP as soon as possible: [toolmaker@TDMAW.org](mailto:toolmaker@TDMAW.org) or 262-532-2440.

## Visit our website

[www.TDMAW.org](http://www.TDMAW.org)



### We invite your feedback!

Content on the site can now fully be managed at the TDMAW Headquarters, so changes can be updated within hours!  
[toolmaker@TDMAW.org](mailto:toolmaker@TDMAW.org)



# For Members Only

## NEW CAPABILITIES

**Accurate Die Design, Inc.** 10% discount on Logopress3 & FTI products during October/November 2009. U.S. Technical Center and distributor for Logopress3 die design software. Reseller for Forming Analysis/Flat Blank Prediction software from Forming Technologies (FTI). Die design and forming analysis services.

**Contact:** info@accuratediedesign.com or 262-938-9316

**Central Machine, Inc.** announces the addition of a Makino horizontal CNC machining center with dual pallet changer (x= 40" y= 24" z= 24")

**Contact:** Ron Tritz at 262-544-5454

**KLH Industries** recently purchased a 1/2 ton Snap Trac Modular Crane Kit for quality assurance

**Contact:** Matthew Stefanski at 262-253-4990, Ext. 252 or mstefanski@klhindustries.com

**Mahuta Tool** is pleased to announce their ISO 9001:2008 Certification.

**Contact:** Ken Mahuta at 262-502-4100 or ken@mahutatool.com

**T & L Grinding Corp.** announces the recent purchase of a 16" x 24" OD grinder

**Contact:** Tony Koch at 262-703-0579 or tlgrinding@sbcglobal.net

**Wisconsin Engraving Company / UNITEX** has added two brand new CNC machines (x= 40" y= 24" z=24" / 30,000 rpm spindles)

**Contact:** Pete Kambouris at 262-786-4521 or info@wi-engraving.com

## FOR RENT OR LEASE

**Toolrite Manufacturing Company, Inc.** has high bay space for rent or lease with 5 & 7.5 ton cranes

**Contact:** Bernie at 262-782-7050 or 262-439-9757

**West Bend South Industrial Park** has 4000 Sq/Ft or more space up to 22,000 Sq/Ft available for lease, 600 AMP, 3 Phase power, \$3.50/Ft (NNN), 2-3 months free rent with a 3 or 5 year lease term

**Contact:** Randy Weber, randy@daco-precision-com or 262-626-6591

Post your classified ad up to three months to promote new capabilities or to offer items/machinery for sale.

**FREE participation in For Members Only**

Fax: 262-532-2430 or

E-mail: toolmaker@TDMAW.org

## **IN CASE YOU MISSED THE OCTOBER 6 MEMBER MEETING...**

**Three out of the four proposed bylaws were passed, see page 9 to see which ones.**

## **Pre-Approved Member Applicants**

The following candidates has been pre-approved by the TDMAW Membership Committee:

### **Hydra-Seal**

W153 N5999 Bobolink Ave.  
Menomonee Falls, WI 53051  
262-252-4401  
262-252-3967 (fax)



Years in Business: 31  
Size of Business: 24  
Referral: Karen Skonecki  
(Workforce Development, Inc.)

### **Mixproof Solutions, Inc.**

N7W27377 Jacquelyn Dr.  
Waukesha, WI 53188  
262-548-6310  
262-548-6311 (fax)



Years in Business: 12  
Size of Business: 2  
Type of Business: Design and Engineering

Please advise Mike Mallwitz, at 414-362-7305 or info@buschprecision.com by Monday, November 23, 2009 if you have any questions or objections.

## **Welcome NEW MEMBER**

### **Cal-X, Inc.**

900B Cheyenne Ave.  
Grafton, WI 53024-9428  
262-375-5952  
262-375-5959 (fax)



Years in Business: 6  
Size of Business: 10  
Type of Business: Engineering Prototypes  
Referral: John Puhl (JP Pattern)



**NTMA Precision- Milwaukee Chapter  
Invites TDMAW and AMBA Members  
to attend...**

**"A Proactive Approach to Tax Planning for the Changes Ahead"**

Presenter: Rene Schaefer- CPA, MST is a principal with the SVA Companies. She works primarily with small & mid-sized manufacturers & distributors, particularly in the tax area.

**When:** Tuesday, November 10  
5:00 Social Hour and Networking  
6:00 Dinner followed by program

**Where:** Alioto's Restaurant, 3041 N. Mayfair Rd., Milwaukee

**Cost:** NTMA Members \$20/person, Guests \$25/person

Contact TDMAW at 262-532-2440 or toolmaker@TDMAW.org if you have any questions or to register.

# Survey Results

**Thank you to those who attended the  
Tuesday, October 6, 2009 TDMAW meeting!**

**W**e are pleased that so many people came and made the event a success! Thirty-two member companies (42 members present), 5 retirees, 7 spouses and 5 prospective members were in attendance. To improve the quality of TDMAW meetings, a survey was sent out to all members in attendance.

*Sixteen TDMAW members took the following survey:*

**How did you like the choice of speaker?**

- Very Satisfied (68.8%)
- Satisfied (25%)
- Somewhat Satisfied (6.3%)
- Not Satisfied (0%)

**Were satisfied with the meeting facility and location?**

- Very Satisfied (68.8%)
- Satisfied (25%)
- Somewhat Satisfied (6.3%)
- Not Satisfied (0%)

**Did you enjoy the food?**

- Very Satisfied (25%)
- Satisfied (50%)
- Somewhat Satisfied (18.8%)
- Not Satisfied (6.3%)

**Were you satisfied with the service you received at the registration table?**

- Very Satisfied (75%)
- Satisfied (18.8%)
- Somewhat Satisfied (6.3%)
- Not Satisfied (0%)

**Did you feel the committee reports were helpful?**

- Yes (100%)
- No (0%)
- Neutral (0%)

**Would you prefer this to be a non-smoking event?**


- Yes (25%)
- No (25%)
- Neutral (50%)

**Did you talk to any prospective members?**

- Yes (50%)
- No (50%)


**Did you like that spouses were able to attend?**

- Yes (68.8%)
- No (0%)
- Neutral (31.3%)



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**Jeff Schara**  
email: itrinc@tds.net  
www.itrincwi.com

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Waukesha, WI 53186 FAX: (262) 549-9410

**ADVERTISING OPPORTUNITY**  
*IN SURGEONS OF STEEL NEWSLETTER*

Ad Type	Ad Size	Non-member Cost / Month	Partner/Member Cost / Month
Business Card	2" x 3 1/2"	\$65.00	\$50.00
Business Card (2)	4" x 3 1/2"	\$130.00	\$100.00
1/4 Page	2" x 7"	\$123.50	\$95.00
1/2 Page	4" x 7"	\$234.00	\$180.00
1 Page Insert	8" x 7"	\$350.00	\$350.00

Contact the TDMAW Headquarters at  
262-532-2440 or toolmaker@TDMAW.org

**GO GREEN!**

As a reminder to those who have not indicated whether you want to receive your *Surgeons of Steel* newsletter

**electronically versus US Mail,**

please contact TDMAW at toolmaker@tdmaw.org.



# Legislative Corner

## Continuing to Voice our Strong Business Needs to WI Politicians

**T**hanks to Brett and Fritz Reich at Reich Tool and Design and Tom McAdams of Trinity Biomedical for hosting a tour of their facilities for Commerce Secretary Dick Leinenkugel and Representative Dan Knodl. In addition to Brett, Fritz, and Tom we were also joined by Legislative Committee Chair, Greg Grambow.

As part of the tour we had a direct discussion with Secretary Leinenkugel regarding short-term and long-term goals. While we all agreed that education and the Wisconsin jobs tax credit that takes effect in 2011 are important, we also indicated that our member companies are facing immediate challenges. As I said to the Secretary during the tour, “when you are in the middle of an ocean in stormy waters you can’t wait for a boat to be built, you need someone to throw you a lifeline before you go under”.



Chet Gerlach

Also, in the discussions, Greg brought up the increases in unemployment compensation payments that are expected to go into effect in January 2010 causing additional potential cash flow problems for TDMAW members. This was clearly something neither Representative Knodl nor Secretary Leinenkugel had considered and they agreed to look into the possibility of introducing legislation that would ease the impact.



(left to right) Tom McAdams, Rep. Dan Knodl, Fritz Reich, Brett Reich, Sec. Dick Leinenkugel, Greg Grambow, Chet Gerlach

After our invited guests left, Brett, Fritz, Tom, Greg, and I huddled and reached consensus on the following. First, meetings like this are critical to getting the message of manufacturing to our policy makers in Madison. Second, on a face-to-face basis, we need to articulate to legislators how State and Federal policies impact on our ability to be successful. Third, we need to make specific requests to legislators, such as the unemployment relief, to help us become more competitive in a global marketplace.



*Chet Gerlach Government Consulting LLC  
TDMAW Lobbyist*

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# Computer Bits

By: Mark Eggert, Raad One Network Solutions

## Is it Genuine?

Welcome to *Computer Bits*, a series of articles on computers and network information. For this month's article I will offer some benefits of using genuine software.

From time to time we've all installed and used non-genuine software. Most of the time this non-genuine software was installed as a test case to see if it will be a benefit for your business. And I'm sure most of this non-genuine software was either removed as it didn't fit the bill or made genuine by purchasing and/or registering it. So what is non-genuine software? It is any software that has been pirated, counterfeited, is illegal, or is unlicensed. So here are some benefits of using genuine software.

1. You'll receive technical help with genuine software. Scores of business people may be terrific at doing what they do, but that ability may not carry over to technical savvy. Using non-genuine software may leave you with nowhere to turn for help with problems in the software.

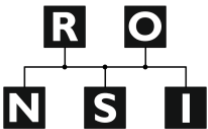
2. You avoid unnecessary risks to your hard drive and network. Counterfeit software may be infected with bugs and viruses that could damage your hard drive and even cripple your entire network.

3. If you use pirated software, you just might get busted. We all know the possible consequences of getting caught with illegal software! So I won't say any more.

4. Think about what it says about your business. A repair person who arrives at your home in a clean, well-organized van presents a complete different persona than someone who pulls up in a jalopy with tools tumbling off the back. It may seem a stretch, but using cheap software can say pretty much the same thing about your business – both within and without.

If you would like a few more tips or would like help with obtaining genuine software, please contact me.

If you have a computer or network question you'd like answered and you think others would like to know the answer too, please forward them to me. My email address is meggert@wi.rr.com, my phone number is 262-679-7704 and my fax number is 262-679-7664.



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E-mail: [dick@bellwellsales.com](mailto:dick@bellwellsales.com)

**Winter Conference**  
**BEAUTIFUL JAMAICA- March 4-11, 2010**

Where: Riu Resort, Montego Bay

Garden View	\$3,240/couple
Ocean View	\$3,460/couple
Oceanfront	\$3,560/couple

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Where: Breezes Rio Bueno Resort Braco

Garden View	\$3,620/couple
Beach Front	\$3,780/couple



Includes 7 night all inclusive, direct flight, transfers and insurance (cancel for any reason), golf and scuba included. Must be at least 16 to attend.

Please call Michael at Send US Away 414-431-8703.

\*Pricing good through October 31, 2009



# GROUP BUYING COMMITTEE

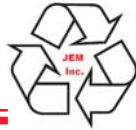
It is not uncommon for a company to express interest in becoming a TDMAW Partner. To assist us in making informed decisions, we have created a program to cover the cost of implementation and to involve members by asking for assistance in the evaluation process. Here's how it works:

1. The prospective Partner completes an application.
2. The application is then reviewed by the committee.
3. With committee approval, the applicant must pay a \$500 fee. The fee allows them to provide a sell sheet insert for our newsletter. It also includes a newsletter article, such as the one on this page, to give background information, and finally a survey to determine member interest.
4. Should sufficient interest in the applicant be expressed via the survey, the committee will move forward with negotiations for member pricing, rebate potential, due diligence investigation, etc.
5. The application fee does not ensure induction into our Group Buying Partner program.

Please support us by giving Jensen Environmental Management your consideration, then reply to the survey (you will soon receive) to help us determine if this firm is worthy of partnership.

Your comments regarding this new program are welcome.

Thank you,  
Ken Mahuta, Chairman  
Mahuta Tool Corp  
ken@mahutatool.com



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## Interest in TDMAW Partnership: Jensen Environmental Management, Inc.

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Safe, effective removal of hazardous and non-hazardous waste materials requires technical know-how and years of experience.

Jensen Environmental is thoroughly accredited, licensed, and insured. Their carefully trained employees are continually updated on the latest waste disposal and recycling methods, environmental laws, Department of Transportation (DOT) and Safety requirements, HAZMAT, Federal and State compliance standards and regulations.

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Jensen Environmental Management...

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- Serving TDMAW members for years
- In business since 1993



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# Focus on Federated

## THE POWER OF PREVENTION FOR A HEALTHIER FUTURE

**H**ere's a number that may surprise you -- nearly half of all Americans are battling at least one chronic disease. Some of the most common conditions are obesity, diabetes, arthritis, lung or heart disease, depression and asthma.

Chronic conditions account for 7 in 10 deaths and more than 75 cents of every dollar the U.S. spends on health care. Even more troubling, chronic disease cases are expected to grow 42% in just 14 years, making the need to reverse these trends vital and immediate.

The good news is that many early deaths and disabilities are preventable. Americans could live longer, better quality lives with more focus on preventative care and healthy lifestyle choices.

With behavioral change, we could eliminate at least 80% of heart disease and strokes, 80% of type 2 diabetes, and 30-60% of cancers, according to the American College of Preventive Medicine. We could also generate savings equivalent to 3-4 times the medical cost of chronic illness through improved work productivity. To help make these changes possible for every American requires broad public understanding and support of health promotion and preventive medicine.



But why wait? Individuals can do a lot to reduce the effects of poor health. You can become more aware of your daily decisions – whether to smoke or use alcohol, how much and what kinds of food to choose, or what activities to pursue.

### Here are 2 things you can do now:

1. Review your health habits with the checklist on the right column.
2. Then meet with our provider to find solutions that fit your personal needs.

## ARE YOU PREVENTION-MINDED?

- I don't use tobacco and I avoid secondhand smoke.
- I maintain a healthy weight and avoid midriff fat.
- I don't abuse alcohol.
- I get a yearly flu shot.
- I exercise most days for at least 30 minutes.
- I eat a varied diet that includes several servings of fruits and vegetables a day.
- I have a health care provider I trust to help me with medical concerns.
- I have my blood pressure and cholesterol checked for heart health.
- I am screened for cancer according to my provider's advice.
- I make sure my provider knows my health history.
- I take medications as directed.
- I drive safely and always wear my seat belt.

*You are probably well-informed if you checked all but 2 or 3 habits.*

### Two clues to health improvement and protection:

1. If you use tobacco, quitting is the most important thing you can do for your health.
2. Be sure you have a good working relationship with your primary care provider.

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# 10.6.09 Meeting Minutes

Thirty-two member companies with 42 members attending, 5 retirees, 7 spouses and 5 prospective member companies were present on Tuesday, October 6, 2009.

President, Brett Reich, welcomed all.

Brett Introduced guests of the Board of Directors: Debbie Bartmann and Karen Skonecki from the WOW-Workforce Development Board. They were invited to remind members about the current training grant and answer any questions. The Grant is exclusive for WPMC members, TDMAW, AMBA and NTMA Milwaukee chapters. Also in attendance was Chet Gerlach, TDMAW lobbyist, to answer member questions.

Mike Mallwitz, Membership Committee Chair, introduced membership applicants: Thomas Jaskolski, owner Cal-X and Jerry Barczak Sr. & Jerry Barczak Jr., owners of Hydra-Seal.

Other prospective members/guests of the membership committee in attendance:

1. Custom Machining Industries: Valerie Santiago
2. Perfect Screw Products, Corp.: Richard Jackson
3. Proto Products Co.: James Bornemann
4. Walenta Grinding: Lester Walenta

Promotions Committee. Lynn Mahuta reported that she spent the day at the annual WCTC Career Expo representing our industry. The next BotsIQ Wisconsin competition on November 7th at Discovery World. Sponsorships are still available. Members are encouraged to attend the event in support and learn more about the value of this program.

Winter Conference. Lynn Mahuta reminded members to sign up for the March 4-11, 2010 trip to Jamaica. (see 6 for more information)

Group Buying Committee. Kathy Rogers reported for Ken Mahuta. She reminded members that the annual Expo and Member Showcase will be held at the Silver Spring Golf & Banquet Center on November 3rd. Display tables are still available for Partners and members interested in promoting their company.

Legislative Committee. Greg Grambow advised that TDMAW collected over 400 letters from members' employees expressing their opposition to the proposed healthcare legislation reform proposal. The letters will be hand-delivered to Senator's Kohl and Feingold's offices.



Speaker, Mark Belling

Nominations Committee. Chairman of the Board, Al Weiss, advised he has formed a committee and they are seeking members interested in serving on the 2010 Board of Directors. Nominations from members-at-large are welcome.

Brett introduced Mark Belling as the evening's speaker.

New Business. Ballots were distributed for members to vote on proposed bylaws changes. All members were previously advised of the vote in the September and October *Surgeons of Steel* newsletters; a proxy ballot was sent to all members. Results include the proxy votes. *2/3 affirmative vote requirement.*

1. **Article II – Membership. Section 5. Election of Members.**  
PASSED Yes 40 No 2
2. **Article VIII – Amendments (bylaws)**  
PASSED Yes 40 No 2
3. **Article IV – Meetings. Section 1.**  
PASSED Yes 37 No 4
4. **Article II – Membership. Section 1.**  
NOT PASSED Yes 22 No 16

\*There was another choice to post-pone the vote until the November 3, 2009 meeting. *Results did not effect the outcome.*

The monthly drawing for a \$50 restaurant gift certificate was held; the drawing is sponsored by Federated Insurance.

For the good of the order. Greg Grambow, DuWell Grinding, announced that he recently finalized the purchase of member shop, Winter's Grinding. In commemoration, he presented Dave Winter a M-1 Garand Iwo Jima Collector's Edition Rifle.

## The TDMAW Board of Directors proposes the following Bylaw addition:

**Article V - Board of Directors and Officers. Section 1.**  
Eligibility Requirements - To be eligible for service as a Director or Officer of this Association, a person must be an owner or a **Accredited Representative** of a Regular Member Shop of this Association in good standing.

The purpose of the recommendation is to expand member participation by allowing Accredited Representatives to contribute as leaders in our organization. Since the bylaw change to Article I, Section 2. in 1999, owners have been allowed to assign an Accredited Representative to act on their behalf; (i.e., participate on committees, attend member meetings and vote, as long as authorization to do so is in writing and on file at the TDMAW headquarters office).

This notice, beginning October 22, 2009, serves as the start date to the required notification to members. (TDMAW Bylaws Article VIII. Amendments.) Members are asked to review the proposed change and contact the TDMAW headquarters with questions, or if it is disputed.

# Group Buying Partners

## Directory & Benefits Summary

SERVICE	COMPANY / CONTACT	MEMBER DISCOUNT & REBATE INFORMATION
<b>Computer set up &amp; Software Support</b>	Raad One Network Solutions, Inc. – Muskego Mark Eggert ~ (262) 679-7704	Members received 10% off hourly rates. All work is unconditionally guaranteed. Rebates TDMAW for member purchases.
<b>Contract Machining / Special Die Set Mfg.</b>	Gordon Cooper Mfg Co. – Horicon Michael Gerek *New Owner Phone: (920) 485-4660	Discounted rates to members; Rebates TDMAW for member purchases; Payment terms: 30 days; 0.75% discount for 10 days.
<b>Cutting Tools</b>	Midwest Cutting Tool, Inc. – Waukesha Web-site: <a href="http://www.midwestcuttingtools.com">www.midwestcuttingtools.com</a> Ronald Abts ~ Phone: (262) 896-0883	Discounted rates to members ( approx 15%). Rebates TDMAW for member purchases. Payment terms: 30 days
<b>EDM Consumables</b>	Concept Machine Tool Wisconsin (Formerly: Schweda Machine Tool Sales Inc.) Web-site: <a href="http://www.conceptmachine.com">www.conceptmachine.com</a> Rick Nowacki ~ Phone: (262) 646-4488	Members should ID themselves for 2% discount on some orders. Payment terms: 30 days; Additional 0.5% discount for payment in 10 days. Rebates TDMAW for member purchases.
<b>EDM Services</b>	K L H Industries, Inc. – Germantown Web-site: <a href="http://www.klhindustries.com">www.klhindustries.com</a> Ken Heins ~ Phone: (262) 253-4990	Extremely competitive; priced job by job. Promised deliver dates are always met. Rebates TDMAW for member purchases. Payment terms: 45 days
<b>Grinding – Blanchard &amp; Surface</b>	Winter's Grinding Service, Inc. – Menomonee Falls David Winter, Sr. ~ Phone: (262) 703-0008	Members received 7.5% off shop (labor) rate. Rebates TDMAW for member purchases .
<b>Heat Treating</b>	Therm-Tech of Waukesha, Inc. Mary (Beth) Springer ~ Phone: (262) 549-1878	Payment Terms: 45 days; Very Attractive Pricing & Rapid Turnaround. Rebates TDMAW for member purchases.
<b>Insurance – P&amp;C, Health &amp; Workers Comp</b>	Federated Insurance Web-site: <a href="http://www.federatedinsurance.com">www.federatedinsurance.com</a> Contact TDMAW for the agent in your area. Phone: (262) 532-2440	Favorable rates. Rebates TDMAW for participation.
<b>ISO 9000 Training / Consulting</b>	Genesis I Technology, Ltd. – Wheeling, IL Web-site: <a href="http://www.genesistek.com">www.genesistek.com</a> Lee Waller ~ Phone: (847) 279-0977	Rebates TDMAW for member purchases .
<b>Optical</b>	Stein's Optical – All locations Web-site: <a href="http://www.ecca.com">www.ecca.com</a>	For more information, call TDMAW at 262-532-2440 for an Enrollment Form or go to our web-site: <a href="http://www.tdmaw.org">www.tdmaw.org</a> .
<b>Steel Distributor &amp; Warehouses</b>	Metal Express – Waukesha Web-site: <a href="http://www.metalexpress.net">www.metalexpress.net</a> Jeff Ziemer, District Manager ~ NEW Contact Phone: (262) 547-3606 or (815) 282-6544	Discounted pricing for members. Rebates TDMAW for member purchases - if 45 days.
<b>Steel Suppliers</b>	Alro Specialty Metals – Menomonee Falls Web-site: <a href="http://www.alro.com">www.alro.com</a> Inside Sales ~ Phone: (800) 365-4140	Payment terms: 1/2% 10 days; net 30. Rebates TDMAW for member purchases.
	Crucible Service Centers - Butler Web-Site: <a href="http://www.crucibleservice.com">www.crucibleservice.com</a> Steve Migliacio ~ Phone: (262) 781-6710	Discounted member rates. Payment terms: 45 days; Rebates TDMAW for member purchases.
<b>Supplies / Full Line</b>	MSC/J&L Metalworking – Menomonee Falls Web-site: <a href="http://www.msclmetalworking.com">www.msclmetalworking.com</a> David Roth ~ Phone: (262) 703-4000	Discounted member rates. Rebates TDMAW for member purchases.
<b>Supplies / General</b>	E.L. Simeth – Milwaukee Web-site: <a href="http://www.elsimeth.com">www.elsimeth.com</a> Steve Simeth ~ (414) 771-9270	Competitive pricing. Members get 2% discount - 30 days; 1% discount - 45 days. Rebates go to TDMAW Scholarship Fund.

**Members are urged to pay Partner invoices within terms.**

**~ Late pays are costing the TDMAW thousands of dollars each year as some partners disallow rebates for "late pays". Partners with payment terms are noted above. ~**



# TDMAW Leadership

## 2009 Board of Directors

### **President**

Brett Reich  
Reich Tool and Design, Inc.  
262-252-3440  
brett@reichtool.com

### **Vice President**

Greg Grambow  
Du-Well Grinding Enterprises, Inc.  
414-643-5000  
gregg@duwell.com

### **Secretary**

Mike Mallwitz  
Busch Precision, Inc.  
414-362-7305  
info@buschprecision.com

### **Treasurer**

Kathy Rogers  
Toolcraft Company, Inc.  
262-250-7640  
kjr@Toolcraft.com

### **Chairman of the Board**

Allen Weiss  
Integrity Wire EDM, Inc.  
262-820-3400  
aweiss@integritywireedm.com

## Committee Chairs

### **Apprenticeship Committee**

Ken Heins  
KLH Industries, Inc.  
262-253-4990  
klhsales@klhindustries.com

### **Budget Committee \***

Kathy Rogers  
(See Board Info)

### **Group Buying Committee**

Ken Mahuta  
Mahuta Tool Corp.  
262-502-4100  
ken@mahutatool.com

### **Insurance Committee**

Allen Weiss  
(See Board Info)

### **Events Committee**

Brett Reich  
(See Board Info)

### **Legislative Committee**

Greg Grambow  
(See Board Info)

### **Membership/ Programs Committee**

Mike Mallwitz  
(See Board Info)

### **Nominations Committee**

Al Weiss  
(see Board Info)

### **Promotions Committee**

Lynn Mahuta  
Mahuta Tool Corp.  
262-502-4100  
Lynn@mahutatool.com

### **Scholarship Committee**

Steve Latus  
Journeyman Tool & Technologies, Inc.  
414-228-8338  
jmymntool@aol.com

### **Wage & Benefit Survey Committee**

Kathy Rogers  
(See Board Info)

## **SURGEONS OF STEEL**

A monthly publication of the Tool, Die & Machining Association of Wisconsin (TDMAW). Article submissions, questions and suggestions welcome.

### **TDMAW**

W175 N11117 Stonewood Drive  
Suite 204  
Germantown, WI 53022  
(262) 532-2440 Phone  
(262) 532-2430 Fax  
toolmaker@tdmaw.org  
[www.tdmaw.org](http://www.tdmaw.org)

### **OUR MISSION STATEMENT**

The Tool, Die and Machining Association in Wisconsin, chartered in 1937, was organized for the purpose of providing a forum for the independent tool, die and machine shop owners of Wisconsin to discuss mutual problems and for the exchange of ideas in business management and the technical aspects of the industry. We are also committed to educating the community, parents and students about our industry through scholarships, seminars, and the like, on the life long rewards of a career in the precision metalworking industry.

## **BotsIQ Wisconsin ~**

Formerly managed out of the TDMAW offices, now managed by:

**Stephanie Bernander** - sbernander@gmail.com

Director of In-School Services

Phone: 262-689-7742

Sally Ride Academy

19601 W. Bluemound Road, Suite 200

Brookfield, WI 53045

Phone: 262-370-5451

Email: sracademy5451@sbcglobal.net

Web: [www.wasdi.org/sallyr.html](http://www.wasdi.org/sallyr.html)

### **Reimbursement for Employee Training Grant**

**\$2,000 per trainee & \$10,000 max per company**

- Training reimbursement is limited to two-thirds of the cost of training  
- Available for WPMC members: TDMAW, AMBA and NTMA Milwaukee

To find out how your company can qualify for a training grant, please contact Karen Skonecki, Workforce Development, at [kskonecki@wctc.edu](mailto:kskonecki@wctc.edu) or visit [www.tdmaw.org](http://www.tdmaw.org) for more information.

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or call 1-800-764-6830.**



**Association of Wisconsin**

W175 N11117 Stonewood Drive

Suite 204

Germantown, WI 53022

## **GROUP BUYING PARTNER EXPO & MEMBER SHOWCASE**

**Tuesday, November 3, 2009**

Silver Spring Golf and Banquet Center  
N56 W21318 Silver Spring Dr., Menomonee Falls

**Interested in hosting a display booth?**

Please contact the TDMAW Headquarters at  
[toolmaker@tdmaw.org](mailto:toolmaker@tdmaw.org) or (262) 532-2440

*See page 3 and insert for more information*

*Want more?... visit [www.TDMAW.org](http://www.TDMAW.org)*

## **BotsIQ Competition**



**DISCOVERY WORLD**  
at Pier Wisconsin

**Saturday, November 7th**

For more information, please visit  
[www.TDMAW.org](http://www.TDMAW.org) or email [botsiq.wi@gmail.com](mailto:botsiq.wi@gmail.com)