

SURGEONS of STEEL



In this issue...

- Family & Medical Leave Bill update
- Summer Internship program for students
- Fall Semester Technical School Scholarships
- Member, Stanek Tool, awarded national award

Manufacturing Stages a Comeback

President's Letter



Recently I gave a tour of our shop to my seven year old son, Riley, and his cousin Austin. They were brimming with questions about how the machines worked and which tools were the strongest. My favorite

question was "whether a dinosaur would be tougher than a CNC mill"...They decided that "the dinosaur would be stronger but he might get hurt if he tried to eat the parts running in the machine..".

Overhearing this uninhibited conversation between two seven year old boys, I'm reminded of how fascinating manufacturing can be to those that are not exposed to it on a regular basis. As business owners, we have the unique opportunity to promote the metalworking trade to a grandchild, student or legislator. Please consider giving a tour to the children in your life. You may discover that you've sparked the interest of a future toolmaker or machinist!

In addition to promoting our trade through plant tours, BotsIQ program, and scholarships, the Association is working with Workforce Development to apply for another federal grant to help fund employee training for members. We will keep you informed as our work progresses.

Yours truly,

Kathy Rogers



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Federal Training Grant Application Update

The H1-B grant titled Training Individuals for Manufacturing Employment (TIME) has been successfully submitted.

A huge THANK YOU to everyone for your help and hard work to meet the tight deadline! I will notify everyone when we hear back from Dept of Labor. They do not have a specific notification date/month, but did say we would hear back before November 2011.

Much appreciation,
Angela Cummings
Planner

W-O-W Workforce Development, Inc.



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Tuesday, October 4, 2011
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Tuesday, November 8, 2011
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Friday, January 13, 2012
Post Holiday Party

July 26, 2012
BotsIQ Competition
 Washington County Fair

For more information, go to <http://www.tdmaw.org/calendar.html>.

*If you have any questions, please contact the
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Red, White & Blue Sponsorship is a cost-effective, comprehensive support program that creates an opportunity for companies to market their services to TDMAW member and the general public, via the TDMAW website, Surgeons of Steel newsletter and events.

Want to know more or interested in participating? - We'd love to tell you more. Full Headquarters contact information is on page 11 of this publication.

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June 2nd, 2011 –Annual June Outing Golf and Lake Michigan Fishing Event

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Busch Precision Hosts MATC Manufacturing Students

MILWAUKEE, WISCONSIN (May 31, 2011) – Busch Precision hosted 26 Milwaukee Area Technical College (MATC) students and faculty on Friday, May 20th at their Milwaukee facility. Busch Precision has partnered with MATC to give students in the Machine Tool Operations and Tool & Die Making programs an opportunity to find apprenticeships in their given areas of study.

Students and faculty were given an opportunity to tour the Busch facility and get a first hand look at how a machining company runs on the inside. Dorothy Walker, Director of Technical & Applied Sciences at MATC, states “It is important for MATC to partner with area businesses like Busch Precision to help our students get a better understanding of the fields they are studying and to provide them with opportunities to meet with the businesses they will be working for.” Students involved in the tour indicated they were impressed with the facility and that it was a great opportunity to meet the business leaders that could provide them apprentice positions in their given field of study. The majority of students were graduating the next day from their given areas of study.

“This is a great opportunity for our students to see the atmosphere that they will be working in and get some real world exposure to the manufacturing world.” stated Tom Olson, Automatic Screw Machine instructor at MATC. “At school our machines are quite limited in their size and capabilities and this allows our students to see how large some projects can actually be.”



Dorothy Walker, Director of Technical & Applied Sciences at MATC tours Busch Precision.

“ This is a great networking event for the students. Busch is excited about the opportunity to partner with MATC to bring in qualified students for our apprenticeship



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program,” indicated Michael Mallwitz, President of Busch Precision. “Having Tool, Die & Machining Association of Wisconsin (TDMAW) be a part of this event was an added bonus as the organization looks to build upon their relationship with MATC.”

A highlight of the day was the fact that State Representative, Dale Kooyenga of the 14th Assembly District was on hand to greet the MATC visitors and offer them words of encouragement for learning skills to work in the manufacturing industry. Kooyenga believes that manufacturing jobs are vital and will be a key area of growth for Wisconsin.

Busch Precision is a precision tool and machining company located in Milwaukee, Wisconsin on Faulkner Rd. They have been a part of Wisconsin’s manufacturing industry for over 100 years.

TECHNICAL COLLEGE SCHOLARSHIPS



In keeping with our Mission Statement, the TDMAW is pleased to offer two scholarship options to assist students enrolled in a Machine Tool Operations Program or Tool & Die Program at any accredited Wisconsin technical college. These scholarships are sponsored by the following TDMAW Group Buying Partners.

The Edward L. Simeth Scholarship

Scholarship winners are determined by the TDMAW Scholarship Committee. Special consideration is given to students that are immediate family members of TDMAW member companies, and/or are employed at member companies.

Students are awarded up to \$500 per semester. They must be enrolled in a Machine Tool Operations Program or Tool & Die Program at any accredited Wisconsin technical college. To qualify, applicants must be a resident of Wisconsin and complete the application form which includes submission of an essay. (The following Red copy can be omitted if restricted by space.) The essay should be no more than one typed page, single-spaced. It must also include:

- Why the student is interested in precision metalworking
- Why this occupation was chosen
- Goals

YOUR MONEY



The estate tax returns...

After a one-year repeal, the estate tax has returned in 2011. Originally scheduled to return with an exemption of \$1 million per person and a top tax rate of 55 percent, the “Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010,” which was signed into law in December, sets the estate tax exemption at \$5 million per person, with a top tax rate of 35 percent for the estate, gift, and generation-skipping transfer taxes for the next two years.

For couples, the exemption is “portable,” if not fully utilized at the first death. In other words, for individuals dying after December 31, 2010, the executor of the estate can elect to transfer

any unused exemption to the surviving spouse. This essentially provides the couple with a \$10 million exemption, presumably without the need for traditional “A-B” estate planning in order to take advantage of both exemptions. The legislation also reinstates the “step-up in basis” for inherited assets. A stepped-up basis means that beneficiaries take a basis equal to the asset’s date-of-death value, rather than carrying over the decedent’s original basis. This can further reduce estate tax liability.

But don’t think that if your estate is less than \$5 (or \$10) million, there is nothing you need to do! Up-to-date estate planning documents and buy-sell agreements are essential to ensure

Special circumstances that should be considered, such as loss of employment, supporting family members, how this scholarship will assist you, etc.

Tools to Succeed

This program is sponsored by MSC/J&L Metalworking. It awards six deserving students with Kennedy 11-drawer steel toolboxes. These toolboxes are valued at \$300 each and are given to SE Wisconsin area technical college Technical Education departments. Instructors at these colleges identify and award the toolboxes to their most deserving students on behalf of MSC/J&L and the Tool, Die & Machining Association of WI.

Students interested in receiving these toolboxes should talk with the instructors at their school. If the technical college does not offer this cooperative program, please contact the TDMAW headquarters at 262-532-2440 or via email at toolmaker@TDMAW.org.

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that your assets, including your business, are distributed according to your wishes. Last Survivor policies continue to be a great tool to provide liquidity for settlement costs and estate equalization for children who are not involved in the family business. Remember, the \$5 million exemption and 35 percent rate are effective only for the next two years. Whether Congress will act to extend these limits for 2013 and beyond is unclear.

Talk to your local Federated representative about the products and services he or she can provide to help meet the needs of your business and your family –now and into the future.

NEWS FROM THE STATE CAPITAL

Family and Medical Leave - Governor Scott Walker recently signed legislation which would eliminate the ability of local governments to require businesses to provide paid family and medical leave benefits that go beyond those benefits required under state law. You may recall that a citizen referendum in the city of Milwaukee, passed in 2008, required larger employers in the city of Milwaukee to provide paid family and medical leave. Though the ordinance was tied up in the courts until a few months ago, passage of the bill made certain that Milwaukee based



Chet Gerlach

manufacturers would not be required to offer these additional benefits to their employees. While all of us have faced family and medical emergencies that have necessitated our absence from work, most employers are sympathetic to workers who face these situations and deal with them on a case by case basis. To require this benefit in the city of Milwaukee and, potentially, to other communities in Wisconsin, at a time when the economy is beginning to rebound, just does not make sense. TDMAW members are grateful to Governor Walker for signing the bill and also to Senator Leah Vukmir and Representative Chris Kapenga for their leadership in moving the bill through the Legislature..

Individual and Corporate Tax deduction for Manufacturers - Senator Glen Grothman recently asked TDMAW to support legislation that would create a tax credit for Wisconsin manufacturers equal to 7.5 % of a manufacturer's qualified production activities income as defined by the federal Internal Revenue Code. The provision would collectively save businesses in Wisconsin approximately \$60 million a year. According to Senator Grothman, "a diverse economy is a strong economy and we need a strong manufacturing base to keep our economy strong". I'm reminded that in

1972 Governor Patrick Lucey championed legislation that removed machinery and Equipment from the property tax roles and provided a significant and dramatic boost to manufacturing in Wisconsin. It may be time for Governor Walker and the Wisconsin Legislature to look seriously at Senator Grothman's proposal as a way to send a similar message to manufacturers in Wisconsin.

Since I first started lobbying on behalf of TDMAW two years ago, I've asked dozens of legislators the question "do you believe the United States would have won World War II had we not had a strong manufacturing base". The answer is always an emphatic "no". Legislators as well as the general public understand that we need to make things if we are to remain the leader of the free world. None of us can wave a magic wand and solve all the problems that manufacturers face today. However, the more interaction between public officials and manufacturers, the more likely we are to see legislation passed that reflects the concerns of TDMAW members.

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MANUFACTURING STAGES A COMEBACK

Excerpts from Forbes, May 9, 2011 article.

Manufacturing Stages A Comeback

This year's survey of the [HYPERLINK "http://blogs.forbes.com/joelkotkin/2011/05/02/the-best-cities-for-jobs/"](http://blogs.forbes.com/joelkotkin/2011/05/02/the-best-cities-for-jobs/) \t “_blank” best cities for jobs contains one particularly promising piece of news: the revival of the country's long distressed industrial sector and those regions most dependent on it. Manufacturing has [HYPERLINK "http://www.google.com/hostednews/canadianpress/article/ALeqM5hPfn--SC8xi1xDGByC2AYWRFdspQ?docId=6732860"](http://www.google.com/hostednews/canadianpress/article/ALeqM5hPfn--SC8xi1xDGByC2AYWRFdspQ?docId=6732860) \t “_blank” grown consistently over the past 21 months, and now, for the first time in years, according to data mined by Pepperdine University's Michael Shires, manufacturing regions are beginning to move up on our list of best cities for jobs.

Industrial growth also affected some of the largest metros, whose economies in other areas, such as business services, often depend on customers from the industrial sector. Economist Hank Robison, co-founder of the forecasting firm EMSI, [HYPERLINK "http://www.newgeography.com/content/002128-why-we-can%E2%80%99t-shun-manufacturing-service-sector"](http://www.newgeography.com/content/002128-why-we-can%E2%80%99t-shun-manufacturing-service-sector) \t “_blank” points out that manufacturing jobs — along with those in the information sector — are unique in creating high levels of value and jobs across other sectors in the economy. They constitute a foundation upon which other sectors, like retail and government, depend on...

Take the case of Milwaukee. The Wisconsin city rode a nearly 3% boost in industrial employment to increase its ranking among the best large metros for jobs: It rose from a near-bottom No. 49 (out of 65) to a healthy No. 23. As manufacturing employment surged, others sectors, notably business services,

warehousing and hospitality, showed solid increases after years of slow or even negative growth.

Milwaukee's growth reflects some of the greater trends affecting the industrial sector, whose overall income is up 21% since mid-2009. The Fed's monetary policy, combined with deficit-related concerns, has certainly helped by depressing the value of the dollar, keeping American prices more competitive with foreign producers. Low prices have helped U.S. industrial exporters gain sales, much as it has boosted agricultural commodity producers to sell their goods to growing countries like China, India and Brazil. Exports now account for 12.8% of all U.S. output, the largest percentage since the Commerce Department starting tracking in 1929.



The article also names Milwaukee-Waukesha-West Allis, WI as one of “The Top Big Cities For Manufacturing Jobs in the U.S.”

Read this article in its entirety on [HYPERLINK "http://www.tdmaw.org"](http://www.tdmaw.org)

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For more information, go to www.wfdc.org



STANEK TOOL RECEIVES US DEPT OF ENERGY AWARD

Stanek Tool was selected to receive the U.S Department of Energy Woman- Owned, Small Business of the Year Award at the U.S. Department of Energy's 12th Annual Small Business Conference and Expo in Kansas City, Missouri on May 10, 2011. Stanek Tool was nominated for this award by the Small Business Programs Manager, National Nuclear Security Administration Service Center and was selected from a national field of competition. This award recognized the company's exceptional performance and its contribution to the accomplishment of core DOE mission objectives and requirements. President, Mary Wehrheim stated, "We are truly honored to receive this award and our experienced employees, passionate about manufacturing excellence made this possible." Located in New Berlin, Wisconsin, Stanek Tool is a leading supplier of specialized tooling, prototypes and close tolerance assemblies in addition to designing and building hydraulic work holding fixtures and plastic molds.

Energy Secretary Steven Chu is shown with a newly designed work stand manufactured at Stanek Tool Corporation

Mary Wehrheim, President of Stanek Tool Corporation, Brad Brack, Small Business Programs Manager, National Nuclear Security Administration Service Center and Scott Hanneman, Stanek Tool Division Manager at the US Department of Energy's Small Business Conference in Kansas City, May 2011



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OUR MISSION STATEMENT

The Tool, Die & Machining Association in Wisconsin, chartered in 1937, was organized for the purpose of providing a forum for the independent tool, die and machine shop owners of Wisconsin to discuss mutual problems and for the exchange of ideas in business management and the technical aspects of the industry. We are also committed to educating the community, parents and students about our industry through scholarships, seminars, and the like, on the life long rewards of a career in the precision metalworking industry.

TDMAW HEADQUARTERS

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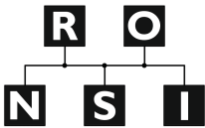
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Association of Wisconsin

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TDMAW Members

The Program Committee would like your assistance in planning one or more 2011 Summer Outings. Watch for a Survey Monkey email in the next few days and please respond.

Or, just email your choices to toolmaker@tdmaw.org

Or, copy and fax this page to 262-532-2430 with your choices circled.

Both events would be open to:

Group Buying Partners

Red, White & Blue Sponsors

Prospective TDMAW members

TDMAW members, employees and/or friends

**Nine-Hole Late afternoon
golf outing and
cookout under \$40 per person**



- A. August**
- B. September**
- C. Either month**

**Brewer Game at Miller Park
on the Dew Deck**

(one price includes ticket, beverages and food)



- A. July**
- B. August**
- C. Either month**